

ASC X9 TR 42–2014

Core Adjustment Reason Codes



A Technical Report prepared by:
Accredited Standards Committee X9, Incorporated
Financial Industry Standards

Registered with American National Standards Institute

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ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| Contents | Page |
|--|-------------|
| Foreword | 1 |
| Introduction..... | 1 |
| 1. Document Purpose | 3 |
| 2. Version and Release | 3 |
| 3. Purpose and Scope..... | 3 |
| 4. Normative References | 3 |
| 5. Terms and Definitions..... | 3 |
| 6. Symbols and Abbreviated Terms..... | 3 |
| 7. How to Use Core Adjustment Reason Code List | 3 |
| 8. Updates to the Core Adjustment Reason Code List | 4 |
| Table 1: Core Adjustment Reason Code List..... | 4 |
| Table 2: ASC X12 Cross Reference Core Adjustment Reason Code List | 9 |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

Foreword

When goods or services are purchased by a business, the buyer and seller usually agree on payment terms prior to the sale. The payment terms will define any payment discounts and criteria for authorized deductions and adjustments. For example, payment discounts may be offered for paying early, deductions may be offered for marketing promotions and adjustments may be defined for defective goods. When this business-to-business payment is made, the buyer provides remittance information that tells the seller what invoice is being paid and any deductions, discounts or adjustments taken. Suppliers typically have multiple customers and many reasons for granting discounts and adjustments for payments, invoices and/or line items in a purchase order. Buyers, too, have multiple suppliers and many reasons for seeking discounts and adjustments for payments, invoices and/or selected items in an invoice. Deductions are frequently identified in the remittance information by codes that specify the type of deduction, adjustment or discount.

Accredited Standards Committee (ASC) X12 created an electronic data interchange (EDI) standard code list, data element 426 Adjustment Reason Codes, for the definition of deduction, discount and adjustment codes. There are over 600 adjustment reason codes defined. These codes may be carried in an EDI message such as the X12 820 or STP 820 Remittance Advice or the X12 812 Credit/Debit Adjustment. The codes may also be included on a remittance document that is mailed or emailed to the supplier.

The 426 Adjustment Reason Code list includes little descriptive text defining the appropriate use of each code, and many codes have similar descriptions. Large corporations often define the codes that they will accept or provide and inform their trading partners of the codes through implementation guides. Different corporations often select different codes for the same type of deductions, or different corporations select the same code to mean different types of deduction. In either case, the result is that suppliers must support multiple deduction code lists unique to each customer businesses, and must either tailor their automated processes for each trading partner or must handle remittance data manually. Smaller corporations may not know which codes to use or may not use any codes at all.

Most businesses, especially small and mid-sized businesses, do not need to use the entire set of 426 adjustment reason codes. In addition, most businesses take similar types of deductions, discounts and adjustments.

In 2011, the Credit Research Foundation surveyed their constituents (primarily accounts receivable and credit professionals) on the use of discount, deduction and adjustment codes and found that the lack of standard code use led to inefficient processing of business-to-business payments. Thus, a team of business practitioners from the Remittance Coalition was formed to work with X9 to select a subset of the 426 adjustment reason codes that are most frequently used. As part of this effort, the team also developed more complete definitions for the use of the codes. This Technical Report includes that subset.

While the subset of 426 adjustment reason codes, “core adjustment reason codes” will be of greatest value to small and medium-sized businesses, larger businesses may also find value in the ASC X9 TR 42-2013 Core Deduction Code Technical Report.

Introduction

The codes in Table 2 of this Technical Report are reproduced with the permission of Accredited Standards Committee X12 from their data element 426 Adjustment Reason Codes. No other party may copy any part of this material or reproduce it in any form including on electronic retrieval

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

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ASC X9 TR 42 -2014 Core Adjustment Reason Codes

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ASC X9 TR 42 -2014 Core Adjustment Reason Codes

1. Document Purpose

The primary purpose of this Technical Report is to convey the developers' intentions for the use of adjustment reason code values in business-to-business transactions. This technical report is available in electronic form as an aid to improve the corporate purchase-to-pay process. It may be used by buyers to assist in selecting appropriate adjustment reason codes to explain deductions, discounts and adjustments taken for a purchase. It may also be used by sellers in reconciling payments received when deductions, discounts and adjustments are applied.

2. Version and Release

This Technical Report is referred to as Version 1, Release 1.

3. Purpose and Scope

This Technical Report contains the most commonly used adjustment reason codes for adjusting a business-to-business payment amount and provides an overview of how to use these codes in the exchange and processing of remittance information.

4. Normative References

The following referenced documents are indispensable for the application of this document. For date reference, only the edition cited applies. For undated references, the latest edition of the referenced document (including any amendments) applies.

ASC X12 426 Adjustment Reason Codes

5. Terms and Definitions

For the purposes of this document, the following terms and definitions apply.

3.1 Adjustment reason code

A set of two characters used to identify the reason for altering a payment amount of a business-to-business payment.

6. Symbols and Abbreviated terms

The core deduction codes identified in Table 1 and 2 are selected from the ASC X12 426 Adjustment Reason Code standard, releases 4010 through 6040.

7. How to Use Core Adjustment Reason Code List

The Core Adjustment Reason Code list (Table 1) is a subset of the ASC X12 426 Adjustment Reason Code list and, thus, is fully compatible with ASC X12 EDI message transaction sets that use codes from the X12 426 Adjustment Reason Codes.

The user should be mindful of the remittance message format to exchange remittance information and adjustment reason codes. When trading partners exchange X12 EDI messages, they must know the version of the X12 EDI message transaction set that is accepted. In many cases, this

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

information is provided in an X12 implementation or usage guide that a corporation provides to identify their remittance processing requirements.

For use in X12 EDI remittance messages

If remittance information is exchanged using an X12 EDI message, both parties to the message must use the same release version of the X12 EDI transaction set and choose a core adjustment reason code available in that release. The preferred codes in the Core Adjustment Reason Code List (Table 1) are from the most current X12 version, 6040. If an earlier X12 EDI transaction set release version is used, the earlier version may not have included codes available in the 6040 release. If a trading partner is using a version earlier than 6040, the X12 Version Cross Reference Code List Table (Table 2) identifies an alternate code to use.

For use in other (non X12 EDI) remittance messages

If remittance information is exchanged using a non-X12 EDI message format or provided on a document exchanged via paper or e-mail, it is important that both parties understand the purpose of the adjustment reason code chosen. Table 1 provides a list of the core adjustment reason codes and a brief description/definition of each code.

8. Updates to the Core Adjustment Reason Code List

All requests for updates must be approved by ASC X9.

Table 1: Core Adjustment Reason Code List

| Category | Adjustment Reason Code Purpose | Code | Code Definition / Description |
|-----------|--------------------------------|------|--|
| Allowance | Advertising Allowance | 71 | Allowance for advertising funds, including cooperative advertising |
| | Billback Allowance Deduction | GH | Allowance for agreement to “billback” vendor for multiple reasons, such as deviated billing or end-user agreement |
| | Competitive Allowance | 77 | Allowance other than those described, including trade discount, early buy, fixture, in-store, new product, or recovery |
| | Coupon Related | GB | Allowance for redeemed coupons |
| | Defective Allowance | 82 | Allowance for defective product |
| | Floor Stock Protection | 95 | Allowance for replenishing displays or shelves from stock |
| | Guarantee Fee | AF | Deduction for agreeing to guarantee a margin or fee |
| | Margin Contribution | RW | Allowance for agreeing to provide funding to assist customer in achieving certain profit margins with merchandise, includes any guarantees |
| | Mark Down Allowance | RX | Allowance for markdown funds |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| Category | Adjustment Reason Code Purpose | Code | Code Definition / Description |
|----------|--|------|---|
| | Market Development Fund Deduction | GC | Allowance for market development funds |
| | New Store Allowance | A3 | Allowance for new stores |
| | Promotional Allowance | A8 | Allowance for promoting the sale or merchandise, including promotions for flyers, new product, trade shows |
| | Slotting Charge | GE | Allowance for allocating shelf space to product |
| | Testing Charge | C6 | Allowance /pass through of 3rd party quality testing by customer |
| | Truckload Allowance | MJ | Discount offered to customer for taking full truckload of product |
| | Unsalable Merchandise | GG | Also known as adjustable rate or swell allowance. Given to customer on certain products that can't be returned. Customer may destroy in field |
| | Warehouse Allowance | MK | Allowance for customer warehouse (e.g., new warehouse) |
| Billing | Covered by Credit Memo | CM | Deduction covered by existing credit memo, including overpayment |
| | Covered by Debit Memo | E2 | Deduction covered by agreed upon debit, such as payment of invoice which was previously disputed |
| | Credit as Agreed | 81 | Deduction covered by agreed upon credit |
| | Discount | L2 | Deduction associated with billing discount, including anticipation, cash discount, missing discount, terms of sale error |
| | Duplicate Billing | 19 | Vendor has submitted duplicate bill (invoice) |
| | Duplicate Payment | 86 | Duplicate payment |
| | Early Payment Allowance | 90 | Discount for early payment |
| | Evaluated Receipt Settlement (ERS) Delivery Charge | 83 | Evaluated receipt settlement shipment - does not require invoice - payment based on goods received |
| | Invoice Amount Does Not Match Account Analysis | IA | Error with vendor's billing (invoice), including duplicate shipment, cancelled invoice, cancelled order |
| | Payment | PT | Deduction associated with payment, including interest, overpayment, on account or partial payment, settlement of account, processing charge |
| | Total Order Not Received | 75 | Entire order billed was not received (full |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| Category | Adjustment Reason Code Purpose | Code | Code Definition / Description |
|--------------------|--|---|--|
| | | | invoice shortage) |
| Freight | Pickup Allowance | MB | Freight charge for empty truck to return once delivery has been made (backhaul) |
| | Shipping and Freight Charge | SF | Freight charge other than those listed, including freight allowance, incorrect delivery charge, freight on backorder |
| Miscellaneous | Miscellaneous Deductions | L7 | Other deductions not covered by other reason codes |
| Non Compliance | Advanced Ship Notice Not Received | 70 | Advance Ship Notice (ASN - EDI 856) not received |
| | Bill of Lading Does Not Match 856 ASN | O1 | Bill of Lading and 856 (ASN) do not contain the same information |
| | Handling Charge | 97 | Handling charges for errors and noncompliance, including handling for late ASN, unreadable ASN, shortages |
| | Hanger Charge | BI | Violations related to hangers, including wrong or missing hanger/size clip, poor quality hangers, product hung incorrectly |
| | Incorrect Product | 07 | Merchandise received is different from product said to have shipped and/or invoiced (substitution) |
| | Item not received | 59 | Merchandise ordered, and/or said to have shipped and/or invoiced not received (shortage) |
| | Label Placement | RV | Incorrect placement of label on carton |
| | Late Shipment of Goods | 99 | Shipment late as per customer's requirements |
| | Logistics Label - Incorrect Label Format | FY | Inaccurate labels, including wrong or missing PO # / product ID, not human readable, crushed label |
| | Logistics Label - Label Does Not Scan | GP | Label (barcode) cannot be read by an electronic scanner |
| | Not Shipped on Date Authorized | S3 | Shipment early or late as per customer's requirements |
| | Overage | A5 | Merchandise received in excess of what was ordered and/or said to have shipped |
| | Packing - Problem with Pack List | GX | Packing list (slip) errors or missing |
| Packing Violations | A6 | Packaging errors & violations, including excessive packaging, pins, size strips, failure to master pack, incorrect assortment, inaccurate cubing, wrinkling | |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| Category | Adjustment Reason Code Purpose | Code | Code Definition / Description |
|------------|---|------|--|
| | Pallet/Container Charge Error | 10 | Errors or charges associated with pallets or containers |
| | Paper Bill of Lading Non Standard VICS Format | KE | Bill of lading errors, including incorrect weight, missing PO#, missing department # |
| | Purchase Order Number Incorrect on Invoice | MG | Errors related to purchase orders, including multiple PO #s on invoice, missing / incorrect PO # on invoice |
| | Quantity Contested | 06 | Quantity received is different than quantity said to have shipped and/or invoiced (shortage) |
| | Receiving Discrepancy | RD | Discrepancy between the goods received and what was expected to be received |
| | Required Documents Missing | 44 | Packing Slip, BOL, POD or other documents missing |
| | Routing Violation | B8 | Deduction associated with routing not in compliance with customer's routing guide, including failure to consolidate, missing/late 204, incorrect carrier |
| | Ship Notice - Carton Content does not Match ASN | EU | Advance ship notice (ASN - EDI 856) carton count or contents do not match goods received, missing BOL info, serial shipping container code doesn't match |
| | Ship Notice - Received Late | F2 | Advance ship notice (ASN - EDI 856) received late (e.g., after shipment was received or other customer specific timing) |
| | Ticketing Error | C8 | Errors related to ticketing, including missing / inaccurate information, inaccurate placement, tickets not attached |
| | Transportation Issue | TI | Transportation issues, including carrier detained, missed delivery appt., volume / weight break |
| Post Audit | Post Audit | L1 | Deductions taken 1 year or more after shipment - may be for various reasons |
| Pricing | Contract Price Error | Q6 | Pricing discrepancy related to a contract, including freight surcharge, mark up, starting price, volume discount, price change |
| | Extension Error | 03 | Pricing discrepancy resulting from inaccurate invoice calculations |
| | Invoice Price Protection | E5 | Pricing discrepancy related to price protection given |
| | Pricing Error | 01 | Pricing discrepancy not related to a contract, price protection or volume discount, including competitive price, |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| Category | Adjustment Reason Code Purpose | Code | Code Definition / Description |
|-----------------|-------------------------------------|------|--|
| | | | opportunity buy |
| | Volume Discount | D5 | Pricing discrepancy related to a volume discount |
| Rebates | Rebate | B2 | Rebate |
| Returns/Refused | Difference On Returns | RG | Discrepancy between quantity/price of goods returned and deduction taken by customer |
| | Freight Inbound Return Merchandise | K8 | Inbound freight associated with returns |
| | Freight Outbound Return Merchandise | K9 | Outbound freight associated with returns |
| | Item Not Accepted - Damaged | 04 | Merchandise refused due to damages |
| | Item Not Accepted - Quality | 05 | Merchandise refused due to quality issues |
| | Return Merchandise Charge | K4 | Customer charges associated with returns or refusals (e.g., handling fees). Does not include freight associated with returns |
| | Returned Material | RM | Merchandise returned for reasons other than damages or quality, including authorized return, discontinued product, dating, discontinued, overstock |
| | Returns - Damage | 11 | Merchandise returned (or destroyed in field) due to damages or otherwise unsalable |
| | Returns - Promotion | 14 | Merchandise returned due to promotional agreement (accommodation return) |
| | Returns - Quality | 12 | Merchandise returned due to quality issues |
| | Returns - Recall | 15 | Merchandise returned due to product recall |
| | Stock Balance | C4 | Returns authorized to reset inventory levels and/or prepare for new merchandise |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

Table 2: ASC X12 Cross Reference Core Adjustment Reason Code List

| If your EDI version is ... map the core list codes to the following code | | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Proposed Codes | 006040 | 005040 | 005020 | 005010 | 004050 | 004050 | 004030 | 004020 | 004010 |
| Pricing Error | 01 | 01 | 01 | 01 | 01 | 01 | 01 | 01 | 01 |
| Extension Error | 03 | 03 | 03 | 03 | 03 | 03 | 03 | 03 | 03 |
| Item Not Accepted - Damaged | 04 | 04 | 04 | 04 | 04 | 04 | 04 | 04 | 04 |
| Item Not Accepted - Quality | 05 | 05 | 05 | 05 | 05 | 05 | 05 | 05 | 05 |
| Quantity Contested | 06 | 06 | 06 | 06 | 06 | 06 | 06 | 06 | 06 |
| Incorrect Product | 07 | 07 | 07 | 07 | 07 | 07 | 07 | 07 | 07 |
| Pallet/Container Charge Error | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| Returns - Damage | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 |
| Returns - Quality | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| Returns - Promotion | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 |
| Returns - Recall | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 |
| Duplicate Billing | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 |
| Required Documents Missing | 44 | 44 | 44 | 44 | 44 | 44 | 44 | 44 | 44 |
| Item not received | 59 | 59 | 59 | 59 | 59 | 59 | 59 | 59 | 59 |
| Advanced Ship Notice Not Received | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 |
| Advertising Allowance | 71 | 71 | 71 | 71 | 71 | 71 | 71 | 71 | 71 |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| If your EDI version is ... map the core list codes to the following code | | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Proposed Codes | 006040 | 005040 | 005020 | 005010 | 004050 | 004050 | 004030 | 004020 | 004010 |
| Total Order Not Received | 75 | 75 | 75 | 75 | 75 | 75 | 75 | 75 | 75 |
| Competitive Allowance | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 |
| Credit as Agreed | 81 | 81 | 81 | 81 | 81 | 81 | 81 | 81 | 81 |
| Defective Allowance | 82 | 82 | 82 | 82 | 82 | 82 | 82 | 82 | 82 |
| Evaluated Receipt Settlement (ERS) Delivery Charge | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 |
| Duplicate Payment | 86 | 86 | 86 | 86 | 86 | 86 | 86 | 86 | 86 |
| Early Payment Allowance | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 |
| Floor Stock Protection | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 |
| Handling Charge | 97 | 97 | 97 | 97 | 97 | 97 | 97 | 97 | 97 |
| Late Shipment of Goods | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 |
| New Store Allowance | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 |
| Overage | A5 | A5 | A5 | A5 | A5 | A5 | A5 | A5 | A5 |
| Packing Violations | A6 | A6 | A6 | A6 | A6 | A6 | A6 | A6 | A6 |
| Promotional Allowance | A8 | A8 | A8 | A8 | A8 | A8 | A8 | A8 | A8 |
| Guarantee Fee | AF | AF | AF | AF | AF | AF | AF | AF | AF |
| Rebate | B2 | B2 | B2 | B2 | B2 | B2 | B2 | B2 | B2 |
| Routing Violation | B8 | B8 | B8 | B8 | B8 | B8 | B8 | B8 | B8 |
| Hanger | BI | BI | BI | BI | BI | BI | BI | BI | BI |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| If your EDI version is ... map the core list codes to the following code | | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Proposed Codes | 006040 | 005040 | 005020 | 005010 | 004050 | 004050 | 004030 | 004020 | 004010 |
| Charge | | | | | | | | | |
| Stock Balance | C4 | C4 | C4 | C4 | C4 | C4 | C4 | C4 | C4 |
| Testing Charge | C6 | C6 | C6 | C6 | C6 | C6 | C6 | C6 | C6 |
| Ticketing Error | C8 | C8 | C8 | C8 | C8 | C8 | C8 | C8 | C8 |
| Covered by Credit Memo | CM | CM | CM | CM | CM | CM | CM | CM | CM |
| Volume Discount | D5 | D5 | D5 | D5 | D5 | D5 | D5 | D5 | D5 |
| Covered By Debit Memo | E2 | E2 | E2 | E2 | E2 | E2 | E2 | E2 | E2 |
| Invoice Price Protection | E5 | E5 | E5 | E5 | E5 | E5 | E5 | E5 | E5 |
| Ship Notice - Carton Content does not Match Ship Notice | EU | EU | EU | RD | RD | RD | RD | RD | RD |
| Ship Notice - Received Late | F2 | F2 | F2 | 44 | 44 | 44 | 44 | 44 | 44 |
| Logistics Label - Incorrect Label Format | FY | FY | FY | A6 | A6 | A6 | A6 | A6 | A6 |
| Coupon Related | GB | GB | GB | GB | GB | GB | GB | GB | GB |
| Market Development Fund Deduction | GC | GC | GC | GC | GC | GC | GC | GC | GC |
| Slotting Charge | GE | GE | GE | GE | GE | GE | GE | GE | GE |
| Unsalable Merchandise | GG | GG | GG | GG | GG | GG | GG | GG | GG |
| Billback Allowance Deduction | GH | GH | GH | GH | GH | GH | GH | GH | GH |
| Logistics Label - Label Does Not Scan | GP | GP | GP | A6 | A6 | A6 | A6 | A6 | A6 |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| If your EDI version is ... map the core list codes to the following code | | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Proposed Codes | 006040 | 005040 | 005020 | 005010 | 004050 | 004050 | 004030 | 004020 | 004010 |
| Packing - Problem with Pack List | GX | GX | GX | A6 | A6 | A6 | A6 | A6 | A6 |
| Invoice Amount Does Not Match Account Analysis Statement | IA | IA | IA | IA | IA | IA | IA | IA | IA |
| Return Merchandise Charge | K4 | K4 | 97 | 97 | 97 | 97 | 97 | 97 | 97 |
| Freight Inbound Return Merchandise | K8 | K8 | SF | SF | SF | SF | SF | SF | SF |
| Freight Outbound Return Merchandise | K9 | K9 | SF | SF | SF | SF | SF | SF | SF |
| Paper Bill of Lading Non Standard VICS Format | KE | KE | 44 | 44 | 44 | 44 | 44 | 44 | 44 |
| Audit ... | L1 | L1 | L1 | L1 | L1 | L1 | L1 | L1 | L1 |
| Discount ... | L2 | L2 | L2 | L2 | L2 | L2 | L2 | L2 | L2 |
| Miscellaneous Deductions ... | L7 | L7 | L7 | L7 | L7 | L7 | L7 | L7 | L7 |
| Pickup Allowance | MB | MB | MB | MB | MB | MB | MB | MB | SF |
| Purchase Order Number Incorrect on Invoice | MG | MG | MG | MG | MG | MG | MG | MG | L7 |
| Truckload Allowance | MJ | MJ | MJ | MJ | MJ | MJ | MJ | MJ | SF |
| Warehouse Allowance | MK | MK | MK | MK | MK | MK | MK | MK | A8 |
| Bill of Lading Does Not Match 856 Advance Ship | O1 | O1 | O1 | 44 | 44 | 44 | 44 | 44 | 44 |

ASC X9 TR 42 -2014 Core Adjustment Reason Codes

| If your EDI version is ... map the core list codes to the following code | | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Proposed Codes | 006040 | 005040 | 005020 | 005010 | 004050 | 004050 | 004030 | 004020 | 004010 |
| Notice (ASN) | O1 | | | | | | | | |
| Payment | PT | PT | PT | PT | PT | PT | PT | PT | PT |
| Contract Price Error | Q6 | Q6 | 01 | 01 | 01 | 01 | 01 | 01 | 01 |
| Receiving Discrepancy | RD | RD | RD | RD | RD | RD | RD | RD | RD |
| Difference On Returns | RG | RG | RG | RG | RG | RG | RG | RG | L7 |
| Returned Material | RM | RM | RM | RM | RM | RM | RM | RM | RM |
| Label Placement | RV | RV | RV | RV | RV | RV | RV | RV | A6 |
| Margin Contribution | RW | RW | RW | RW | RW | RW | RW | RW | AF |
| Mark Down Allowance | RX | RX | RX | RX | RX | RX | RX | RX | 77 |
| Not Shipped on Date Authorized | S3 | S3 | 99 | 99 | 99 | 99 | 99 | 99 | 99 |
| Shipping and Freight Charge | SF | SF | SF | SF | SF | SF | SF | SF | SF |
| Transportation Issue | TI | TI | TI | TI | TI | TI | TI | B8 | B8 |

Legend:

| | |
|--|---|
| | Proposed code is supported in all EDI versions since 004010 |
| | Proposed code is NOT supported in all EDI versions since 004010 |
| | Adjustment reason code to use is same as proposed code |
| | Adjustment reason code to use is NOT same as proposed code |